

7 QUESTIONS TO ASK ANY ROOFER BEFORE YOU SIGN

If they can't answer these clearly, that tells you something.

1

"WHAT SHINGLE ARE YOU USING — EXACTLY?"

Ask for the manufacturer, product line, and whether it's impact-rated. There's a big difference between CertainTeed Landmark (Class 3 IR, 30-year, laminated) and CertainTeed Patriot (no impact rating, thinner, shorter life). If they just say "30-year shingles" without naming the product — dig deeper.

2

"ARE YOU USING SYNTHETIC OR FELT UNDERLAYMENT?"

Felt paper costs less but absorbs water, tears easily, and lasts 12–20 years. Synthetic repels water, resists UV and mold, and lasts 25–50 years. If your underlayment fails before your shingles, your roof has a hidden weak point.

3

"DO YOU INSTALL ICE & WATER SHIELD IN THE VALLEYS?"

Texas doesn't require it by code, so many roofers skip it. Valleys are the second most common leak point on any roof. Ice & water shield is a rubberized membrane that bonds to your decking and self-seals around nails — it's the last line of defense if shingles fail.

4

"ARE YOU REPLACING ALL THE PIPE BOOTS AND FLASHINGS?"

Penetrations (pipes, vents, chimneys) are the #1 source of roof leaks. Rubber pipe boots in Houston only last 7–8 years in our UV and heat. If a roofer reuses old boots to save time, you'll likely have a slow leak within a few years.

5

"WHERE EXACTLY DO YOU PLACE THE NAILS ON EACH SHINGLE?"

The answer should be "in the manufacturer's nailing zone." High-nailing (placing nails too high for speed) is the most common installation defect and the #1 reason shingles blow off in storms. It also voids the manufacturer's warranty.

6

"WHAT MANUFACTURER CERTIFICATIONS DOES YOUR COMPANY HOLD?"

Certifications determine what warranty your roofer can offer. CertainTeed's SELECT ShingleMaster (top 1% nationwide) unlocks the strongest warranty available — SureStart PLUS with expanded workmanship and materials coverage. A non-certified roofer simply cannot offer this.

7

"HOW LONG HAVE YOUR CREWS BEEN INSTALLING ROOFS TOGETHER?"

A roofing company is only as good as the people on your roof. Ask how long their crews have been with them. Some roofers hire new day laborers for every job. Experienced, long-tenured crews work faster, make fewer mistakes, and know how to handle the unexpected. Crew continuity is a sign of a stable company.

TITAN ROOFING — SELECT SHINGLEMASTER	NON-CERTIFIED ROOFER
<p>CertainTeed SureStart PLUS 5-Star Expanded workmanship + materials coverage Top 1% certified nationwide Veteran-owned since 2002</p>	<p>Basic manufacturer warranty only Typically 1 year labor warranty (if any) No third-party quality verification</p>

TITAN ANSWERS ALL 7. EVERY TIME.

936-203-0034

titanroofingtx.com • Willis, TX • Serving Greater Houston